

# Ting Xu

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## **ACADEMIC APPOINTMENTS**

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2017- University of Virginia, Darden School of Business  
Assistant Professor of Finance

## **EDUCATION**

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2011- University of British Columbia, Sauder School of Business  
Ph.D. in Finance (expected July 2017)

2009-2010 Hong Kong University of Science and Technology  
M.Sc. in Economics

2005-2009 Renmin University of China  
B.A. in Finance

## **RESEARCH INTERESTS**

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Corporate Finance, Entrepreneurial Finance, Entrepreneurship, FinTech

## **PUBLICATIONS**

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Competition and Ownership Structure of Closely-Held Firms (with Jan Bena)  
*Review of Financial Studies*, 2017, 30(5) 1583-1626

## **WORKING PAPERS**

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Learning from the Crowd: The Feedback Value of Crowdfunding

Does Career Risk Deter Potential Entrepreneurs? (with Joshua Gottlieb and Richard Townsend), NBER  
Working Paper 22446  
*Revise & resubmit, Journal of Financial Economics*

Do Excess Control Rights Benefit Creditors? Evidence from Dual-Class Firms  
*Revise & resubmit, Journal of Financial and Quantitative Analysis*

## **WORK IN PROGRESS**

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Initial Ownership Structure and the Screening of Entrepreneurial Projects (with Jan Bena and Hernan Ortiz-Molina)

Trusting FinTech? (with Song Ma and Kairong Xiao)

## **TEACHING**

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2017- Financial Management and Policies I & II (MBA), Darden.  
2013 Corporate Finance (undergraduate), UBC.

## **HONORS AND AWARDS**

2016-2017	Robert Bertram Doctoral Research Award, Canadian Foundation for Governance Research
2015-2017	Canadian Securities Institute Research Foundation PhD Scholarship
2014	NBER Entrepreneurship Research Boot Camp, NBER/Kauffman Foundation
2014	Shelby L. Brumelle Memorial Graduate Scholarship, UBC
2014	Pei-Huang Tung and Tan-Wen Tung Graduate Scholarship, UBC
2014	C. L. Wang Memorial Fellowship, UBC
2014	Graduate Student Travel Fund, UBC
2013	American Finance Association Travel Grant, AFA
2012-2015	Sauder School of Business Graduate Award, UBC
2012	Alan Kraus Scholarship, UBC
2011-2015	Dean Earle D. MacPhee Memorial Fellowship, UBC
2011-2015	International Partial Tuition Scholarship, UBC
2010	HKUST M.Sc. in Economics Academic Excellence Award, HKUST

## **CONFERENCE AND SEMINAR PRESENTATIONS (INCLUDING SCHEDULED)**

2017	Cheung Kong GSB, Georgetown, Maryland, Rochester, Notre Dame, Virginia (Darden), Dartmouth, Indiana, Rice, Minnesota, LSE, UNC, Renmin University, AEA*, AFA*, MFA, Junior Entrepreneurial Finance and Innovation Workshop.
2016	AFA, NBER Summer Institute Entrepreneurship*, NBER Corporate Finance*, Finance UC 10 <sup>th</sup> International Conference*, Caltech/USC Private Equity Finance Conference*.
2015	FMA, NFA, IZA/Kauffman Entrepreneurship Conference, EFA, LBS TADC.
2014	USC FOM Conference*, Bristol/MBS Corporate Finance Conference*, EFA, WFA*, FIRS, FMA Asia.
2013	NFA

(\*presented by co-author)

## **CONFERENCE DISCUSSIONS (INCLUDING SCHEDULED)**

2017	SFS Cavalcade, CICF (x2), NFA
2016	NFA
2015	FMA, IZA/Kauffman Entrepreneurship Conference, LBS TADC
2014	FMA Asia
2013	NFA

## **MEDIA MENTIONS**

Gottlieb, Townsend, and Xu (2016):

- Bloomberg, "Want More Startups? Build a Better Safety Net", Noah Smith, 10/28/2016.
- Politico, "America's innovation crisis", Danny Vinik, 10/14/2016.
- Washington Center for Equitable Growth, "Protecting against risk can help boost U.S. entrepreneurship", Nick Bunter, 07/26/2016.

## **PROFESSIONAL SERVICE**

Referee: Management Science, Review of Finance, Journal of Banking and Finance, Journal of Corporate Finance

Session chair: FMA Asia 2014

**NON-ACADEMIC EXPERIENCE**

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2008 Accenture, Beijing